



JOINT MUNITIONS & LETHALITY LIFE CYCLE MANAGEMENT COMMAND

**Office
of
Small Business Programs**

Small Business Administration (SBA) & LCMC's Office of Small Business Programs (OSBP)

- **SBA is a separate agency**
- **LCMC OSBP is part of
Department of Defense/Army**
- **SBA-PCR
(Procurement Center Representatives)**
- **OSBP's Outlook Address:
» Small Business Office**

SBA/OSBP Coordination Forms

- **DD Form 2579**
- **Purpose:**
 - **Present Acquisition Strategy**
 - **Give Past History**
 - **Coordination with OSBP/SBA**
- **Ask for help from the OSBP Staff**
 - **Eric Bankit 973.724.3068**
 - **Christopher Heim 609.562.3193**



Categories of Small Business

- **Small Business (SB)**
- **8(a) Certified Small Business**
- **HUB-Zone Small Business (HUB-Zone)**
- **Small Disadvantaged Business (SDB)**
- **Woman Owned Small Business (WOSB)**
- **Service Disabled Veteran Owned Small Business (SDVOSB)**
- **Veteran Owned Small Business (VOSB)**

What Determines a Small Business ?

- Only SBA determines size.
- “A business entity organized for profit, with a place of business located in the United States, and which operates primarily within the United States or which makes a significant contribution to the U. S. economy through the payment of taxes or use of American products, material or labor” (13 CFR Part 121)
- North American Industry Classification System Code (NAICS Code)
- FAR 19.102 <https://www.sba.gov/size/>
- Manufacturers = Number Employee Services = Annual Gross Sales

8(a) Business Development Program

Requirements for 8(a) Status:

- **Small Business and U.S. Citizen and**
- **51% owned & controlled by Socially & Economically Disadvantaged Individuals and**
- **Certified by SBA (9 years) - not renewable**

Benefits:

- **Sole Source Contracts (<\$3.5M Services, <\$5.5M Mfg)**
- **Restricted Competition (>\$3.5M/\$5.5M, 2 or more)**
- **Synopsis not required for sole source**

HUBZONE Historically Underutilized Business Zone

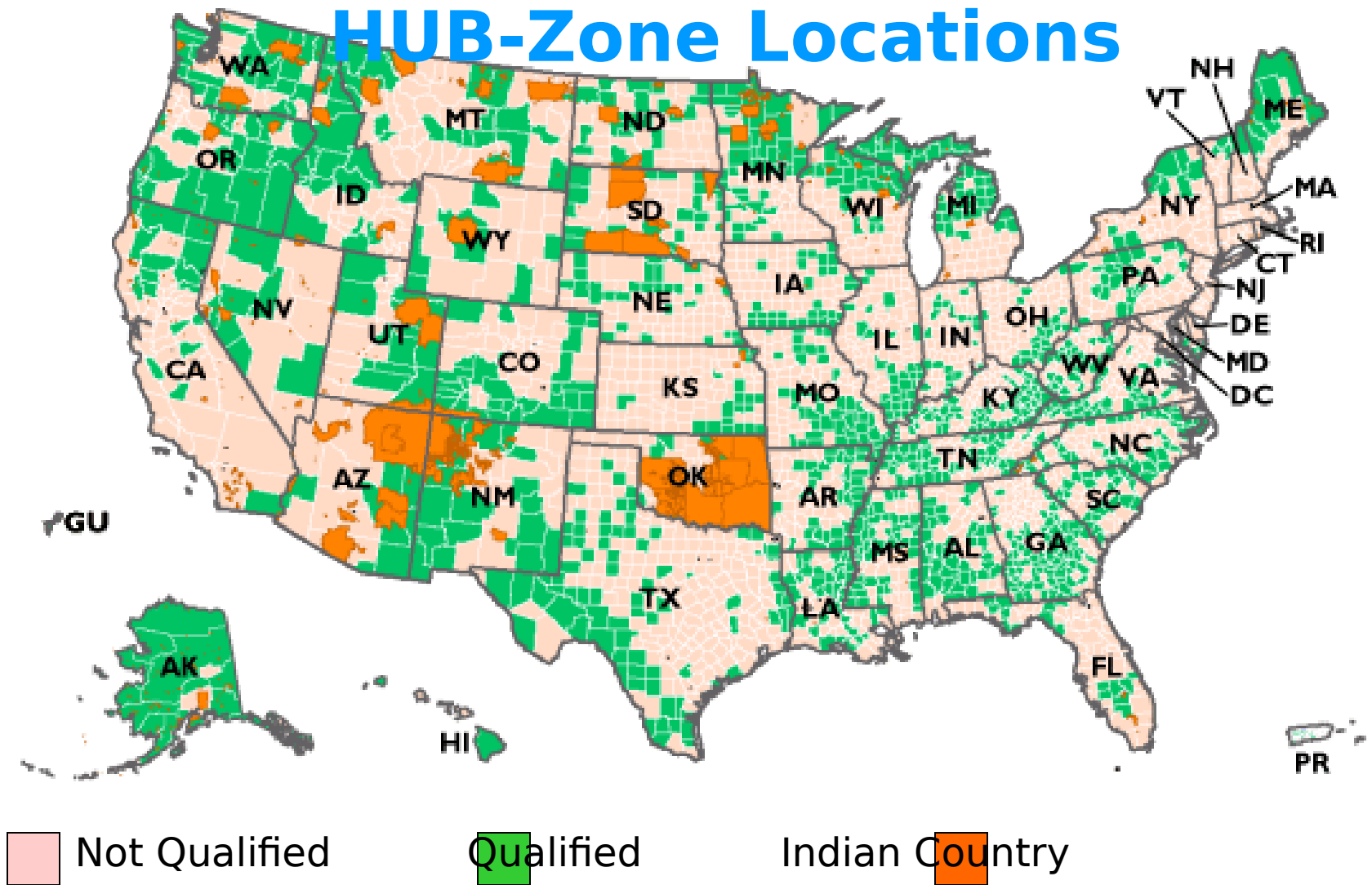
Requirements for HUB-Zone Certification by SBA:

- **Small Business and**
- **Located in a HUB-Zone,**
<http://www.sba.gov/hubzone>
- **51% Owned & Controlled by U.S. Citizens and**
- **At least 35% employees reside in HUBZones**
- **Certified for 3 years - renewable**

Benefits:

- **Restricted Competition (Any \$ amount, 2 or more)**
- **Sole Source allowed w/ J&A**
- **10% price evaluation preference in F&O Competition**

HUB-Zone Locations



***TO DETERMINE IF YOU ARE IN A HUB-ZONE AREA
CLICK THE LINK BELOW***

<http://map.sba.gov/hubzone/init.asp#address>

SDB- Small Disadvantaged Business

Requirements for SDB Certification by SBA:

- **Small Business, and**
- **U.S. Citizen, and**
- **51% owned & controlled by Socially & Economically Disadvantaged Individuals, and**
- **Certified as SDB by SBA (3 year cert - renewable)**

Benefits:

- **Subcontracting Goal**
- **10% Price Break on non-DOD Buys**
- **8(a) firms are SDBs**

WOSB- Women Owned Small Business

Requirements :

- **Small business concern, and**
- **At least 51 percent owned by one or more women, and**
- **Whose management and daily business operations are controlled by one or more women.**
- **Self certification**

Benefit:

- **Subcontracting Goal, but no preference for Government buys**

SDVOSB- Service Disabled Veteran Owned Small Business and VOSB- Veteran Owned Small Business

Requirements:

- **Small business concern**
- **At least 51 percent owned by service-disabled veterans / veterans, and**
- **Whose management and daily business operations are controlled by vets.**
- **Self certification**

Benefit:

- **SDVOSB set aside:**
 - **Competitive**
 - **Sole source allowed for <\$5.5M Mfg/<\$3M Svc w/J&A**
- **Subcontracting Goals for SDVOSB & VOSB**



**PLEASE CALL the following Points of Contact If You
Have Any Questions:**

Eric Bankit, Associate Director 973 724 3068

eric.j.bankit.civ@mail.mil

Christopher Heim, Small Business Specialist, 609 562 3193

christopher.a.heim4.civ@mail.mil

GOOD LUCK!